

Execution Specialist – Wind Development

Employer: Skyward Energy, LLC fosters a 360 degree work and educational environment. While this is often called a “linear” or an “anti-hierarchical” structure, the Skyward team places specific emphasis on career and educational growth in order to ensure the team’s success on an individual and collective basis. We believe that every member of the team has unique talents and insight to offer and that learning flows fluidly between team members regardless of their years of experience.

Job Location: Midland, Texas (Optional)

- **Job Description** Skyward Energy, LLC seeks to add to its lean and efficient team of highly talented, results-driven individuals, in order to continue the organization’s rapid growth as a dominant player in the renewable energy industry.

The team is looking for natural leaders that have the rare talent to execute flawlessly. The Execution Specialist position is a hybrid of project development work and corporate development and involves a diverse range of projects. Experience in portfolio prioritization, resource allocation, project scheduling, and process implementation is critical. The candidate must have vast exposure to the many facets of the renewable energy industry and have a proven track record of successful project execution.

The Execution Specialist will be required to originate new commercial opportunities as well as generate creative prospects and execute their development. This individual will be responsible for all aspects and all stages of project development for multiple renewable energy projects across the United States and internationally. The candidate should be familiar with both Greenfield development and project acquisitions.

This individual will work closely with the other members of the development team as well as the executive management. The Execution Specialist should be process oriented and schedule-driven. Most importantly, the candidate must exhibit that he or she thrives in a team-oriented environment. The organization strategically maintains a lean, versatile staff that collectively tackles a large portfolio of projects. Thus, teamwork is paramount.

Candidates must be able to objectively evaluate projects without bias within the perspective of the team’s success. The Execution Specialist must have the ability to kill projects with objective force equal to that when advocating for project resource allocation.

Responsibilities include, but are not limited to:

- Business Development

- Equipment Supplier Interface and Procurement
- Contract Negotiation
- Corporate Process Design and Implementation
- Power Marketing
- Prospect origination
- Budgeting
- Wind resource assessment and interpretation
- Land acquisition
- Interconnection
- Permitting
- Interface with construction and operation teams
- Turbine Procurement
- Project acquisition due diligence
- Managing relationships with vendors and stakeholders
- Mentoring team members
- Recruiting

Requirements:

- 2+ years of experience in Commercial Renewable Energy Development
- Project Management experience
- Bachelors degree with exceptional academic record
- Experience and facility in running financial models, budgeting, and contract negotiation
- Power Marketing experience
- Experience in designing and implementing both development and corporate process and organization tools
- International Experience
- Portfolio evaluation and due diligence
- Ability to create and adhere to detailed development schedules
- Proven track record of flawless execution and ability to deliver
- Strong negotiation skills
- Intellectual curiosity and a passion for learning
- Excellent oral, written, analytical and presentations skills
- Strong business and social ethics

Please submit your resume and indicate in the subject the title of the position for which you are applying.

Please submit your most recent resume to lamador@skywardenergy.com.