

Land Agent

Job description

Must have the ability to effectively present Lease/Easement agreements, negotiate and close trades; timely reporting of activities; must have the ability to be productive within assigned project area and perform Leasing/Right-of-way acquisition of land within a defined project area. Individual will also be project reporting and other tasks upon request and direction.

Skills

- Must possess strong negotiating skills
- Experience sales skills including ability to follow up and close
- Excellent written and verbal skills
- Must be proficient in Word and Excel
- Able to work well in team environment
- Ability to close a lease or contract

Education & Experience

Degree preferred or equivalent experience and Real Estate license, previous land/ROW acquisition experience or real estate sales a plus